Enrollment Update as of April 7, 2020

| Summer Course Registrations | 2019 Headcounts | 2020 Headcounts | Headcount Difference | \% Difference |
| :---: | :---: | :---: | :---: | :---: |
|  | 3,958 | 3,197 | -761 | -19.2\% |
| Fall Course Registrations | 2019 Headcounts | 2020 Headcounts | Headcount Difference | \% Difference |
|  | 5,320 | 4,869 | -451 | -8.5\% |
| New Freshmen Admits | 2019 Headcounts | 2020 Headcounts | Headcount Difference | \% Difference |
|  | 10,492 | 9,700 | -792 | -7.5\% |
| New Freshmen Confirmations | 2019 Headcounts | 2020 Headcounts | Headcount Difference | \% Difference |
|  | 2,307 | 1,917 | -390 | -16.9\% |

Fall 20 vs. Fall 19 Registration Trends


## Fall Enrollment Funnel FTFT Bachelor's Seeking



Summer 20 vs. Summer 19 Registration Trends


Enrollment Update as of April 14, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 4,524 | 3,720 | -804 | $-17.8 \%$ |
| Fall Course <br> Registrations | 8,674 | 6,951 | $-1,723$ | $-19.9 \%$ |
| New Freshman <br> Admits | 10,553 | 9,757 | -796 | $-7.5 \%$ |
| New Freshman <br> Confirmations | 2,406 | 2,028 | -378 | $-15.7 \%$ |



Fall 20 vs. Fall 19 Registration Trends


Fall Enrollment Funnel FTFT Bachelor's Seeking


Enrollment Update as of April 21, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 4,524 | 3,720 | -804 | $-17.8 \%$ |
| Fall Course <br> Registrations | 8,674 | 6,951 | $-1,723$ | $-19.9 \%$ |
| New Freshman <br> Admits | 10,612 | 9,865 | -747 | $-7.0 \%$ |
| New Freshman <br> Confirmations | 2,601 | 2,152 | -449 | $-17.3 \%$ |

Summer 20 vs. Summer 19 Registration Trends


Fall 20 vs. Fall 19 Registration Trends


Fall Enrollment Funnel FTFT Bachelor's Seeking


Enrollment Update as of April 22, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 4,922 | 4,091 | -831 | $-16.9 \%$ |
| Fall Course <br> Registrations | 9,624 | 7,799 | $-1,825$ | $-19.0 \%$ |
| New Freshman <br> Admits | 10,612 | 9,865 | -747 | $-7.0 \%$ |
| New Freshman <br> Confirmations | 2,601 | 2,152 | -449 | $-17.3 \%$ |



Fall Enrollment Funnel FTFT Bachelor's Seeking


Enrollment Update as of April 29, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 5,202 | 4,451 | -751 | $-14.4 \%$ |
| Fall Course <br> Registrations | 10,300 | 8,309 | $-1,991$ | $-19.3 \%$ |
| New Freshman <br> Admits | 10,654 | 9,954 | -700 | $-6.6 \%$ |
| New Freshman <br> Confirmations | 2,831 | 2,304 | -527 | $-18.6 \%$ |



Fall Enrollment Funnel FTFT Bachelor's Seeking


Enrollment Update as of May 6, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \%\% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 5,501 | 4,871 | -630 | $-11.5 \%$ |
| Fall Course <br> Registrations | 10,819 | 8,798 | $-2,021$ | $-18.7 \%$ |
| New Freshman <br> Admits | 10,715 | 10,019 | -696 | $-6.5 \%$ |
| New Freshman <br> Confirmations | 3,094 | 2,458 | -636 | $-20.6 \%$ |

Summer and Fall Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking


Enrollment Update as of May 13, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 5,815 | 5,208 | -607 | $-10.4 \%$ |
| Fall Course <br> Registrations | 11,227 | 9,351 | $-1,876$ | $-16.7 \%$ |
| New Freshman <br> Admits | 10,792 | 10,091 | -701 | $-6.5 \%$ |
| New Freshman <br> Confirmations | 3,140 | 2,541 | -599 | $-19.1 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of May 20, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 6,130 | 5,559 | -571 | $-9.3 \%$ |
| Fall Course <br> Registrations | 11,920 | 9,853 | $-2,067$ | $-17.3 \%$ |
| New Freshman <br> Admits | 10,838 | 10,144 | -694 | $-6.4 \%$ |
| New Freshman <br> Confirmations | 3,192 | 2,618 | -574 | $-18.0 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of May 27, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 5,947 | 5,457 | -490 | $-8.2 \%$ |
| Fall Course <br> Registrations | 12,473 | 10,490 | $-1,983$ | $-15.9 \%$ |
| New Freshman <br> Admits | 10,881 | 10,187 | -694 | $-6.4 \%$ |
| New Freshman <br> Confirmations | 3,225 | 2,684 | -541 | $-16.8 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of June 3, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 6,106 | 5,663 | -443 | $-7.3 \%$ |
| Fall Course <br> Registrations | 12,999 | 11,202 | $-1,797$ | $-13.8 \%$ |
| New Freshman <br> Admits | 10,910 | 10,227 | -683 | $-6.3 \%$ |
| New Freshman <br> Confirmations | 3,252 | 2,886 | -366 | $-11.3 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of June 10, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 6,248 | 5,794 | -454 | $-7.3 \%$ |
| Fall Course <br> Registrations | 13,760 | 12,070 | $-1,690$ | $-12.3 \%$ |
| New Freshman <br> Admits | 10,947 | 10,262 | -685 | $-6.3 \%$ |
| New Freshman <br> Confirmations | 3,286 | 2,935 | -351 | $-10.7 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


## Enrollment Update as of June 17, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 6,260 | 5,803 | -457 | $-7.3 \%$ |
| Fall Course <br> Registrations | 14,319 | 12,499 | $-1,820$ | $-12.7 \%$ |
| New Freshman <br> Admits | 10,989 | 10,299 | -690 | $-6.3 \%$ |
| New Freshman <br> Confirmations | 3,313 | 2,978 | -335 | $-10.1 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


## Enrollment Update as of June 24, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 6,264 | 5,804 | -460 | $-7.3 \%$ |
| Fall Course <br> Registrations | 15,076 | 13,235 | $-1,841$ | $-12.2 \%$ |
| New Freshman <br> Admits | 11,024 | 10,335 | -689 | $-6.3 \%$ |
| New Freshman <br> Confirmations | 3,339 | 3,007 | -332 | $-9.9 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of July 1, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 6,268 | 5,821 | -447 | $-7.1 \%$ |
| Fall Course <br> Registrations | 15,600 | 13,616 | $-1,984$ | $-12.7 \%$ |
| New Freshman <br> Admits | 11,044 | 10,372 | -672 | $-6.1 \%$ |
| New Freshman <br> Confirmations | 3,364 | 3,041 | -323 | $-9.6 \%$ |
| New Freshman <br> Enrollments | 2,400 | 1,993 | -407 | $-17.0 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of July 8, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 6,280 | 5,826 | -454 | $-7.2 \%$ |
| Fall Course <br> Registrations | 15,724 | 13,925 | $-1,799$ | $-11.4 \%$ |
| New Freshman <br> Admits | 11,051 | 10,384 | -667 | $-6.0 \%$ |
| New Freshman <br> Confirmations | 3,385 | 3,063 | -322 | $-9.5 \%$ |
| New Freshman <br> Enrollments | 2,407 | 2,020 | -387 | $-16.1 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of July 15, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Registrations | 6,293 | 5,830 | -463 | $-7.4 \%$ |
| Fall Course <br> Registrations | 16,342 | 14,762 | $-1,580$ | $-9.7 \%$ |
| New Freshman <br> Admits | 11,086 | 10,411 | -675 | $-6.1 \%$ |
| New Freshman <br> Confirmations | 3,404 | 3,092 | -312 | $-9.2 \%$ |
| New Freshman <br> Enrollments | 2,679 | 2,256 | -423 | $-15.8 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of July 22, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Enrollments | 6,297 | 5,823 | -474 | $-7.5 \%$ |
| Fall Course <br> Enrollments | 16,843 | 15,280 | $-1,563$ | $-9.3 \%$ |
| New Freshman <br> Admits | 11,097 | 10,436 | -661 | $-6.0 \%$ |
| New Freshman <br> Confirmations | 3,425 | 3,116 | -309 | $-9.0 \%$ |
| New Freshman <br> Enrollments | 2,850 | 2,322 | -528 | $-18.5 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of July 29, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Enrollments | 6,300 | 5,826 | -474 | $-7.5 \%$ |
| Fall Course <br> Enrollments | 17,124 | 15,752 | $-1,372$ | $-8.0 \%$ |
| New Freshman <br> Admits | 11,112 | 10,464 | -648 | $-5.8 \%$ |
| New Freshman <br> Confirmations | 3,441 | 3,151 | -290 | $-8.4 \%$ |
| New Freshman <br> Enrollments | 2,836 | 2,420 | -416 | $-14.7 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of August 5, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Enrollments | 6,300 | 5,826 | -474 | $-7.5 \%$ |
| Fall Course <br> Enrollments | 17,699 | 16,229 | $-1,470$ | $-8.3 \%$ |
| New Freshman <br> Admits | 11,124 | 10,497 | -627 | $-5.6 \%$ |
| New Freshman <br> Confirmations | 3,472 | 3,180 | -292 | $-8.4 \%$ |
| New Freshman <br> Enrollments | 2,924 | 2,475 | -449 | $-15.4 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of August 12, 2020

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Enrollments | 6,300 | 5,826 | -474 | $-7.5 \%$ |
| Fall Course <br> Enrollments | 18,221 | 16,747 | $-1,474$ | $-8.1 \%$ |
| New Freshman <br> Admits | 11,138 | 10,519 | -619 | $-5.6 \%$ |
| New Freshman <br> Confirmations | 3,483 | 3,212 | -271 | $-7.8 \%$ |
| New Freshman <br> Enrollments | 2,996 | 2,542 | -454 | $-15.2 \%$ |

Summer and Fall Headcount Registration Trends - 2019 vs. 2020


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


Enrollment Update as of August 19, 2020*

| Category | $\mathbf{2 0 1 9}$ <br> Headcounts | $\mathbf{2 0 2 0}$ <br> Headcounts | Headcount <br> Difference | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: |
| Summer Course <br> Enrollments | 6,300 | 5,826 | -474 | $-7.5 \%$ |
| Fall Course <br> Enrollments | 18,618 | 17,240 | $-1,378$ | $-7.4 \%$ |
| New Freshman <br> Admits | 11,149 | 10,546 | -603 | $-5.4 \%$ |
| New Freshman <br> Confirmations | 3,499 | 3,236 | -263 | $-7.5 \%$ |
| New Freshman <br> Enrollments | 2,957 | 2,545 | -412 | $-13.9 \%$ |

*Tuesday before classes begin: 8-18-20 vs. 8-20-19


Fall Enrollment Funnel FTFT Bachelor's Seeking Headcounts


